



AI Trust Readiness Scorecard

Step 1: Scope

Define what's in and out so you're testing the right system, processes, and boundaries.

In Scope: *Product / Service*

Environment: ☐ AWS ☐ Azure ☐ GCP ☐ Other

Data Sensitivity: ☐ PII ☐ Customer Confidential ☐ Regulated

AI Used In: ☐ Core Products ☐ Feature ☐ Internal Ops

Primary Driver: ☐ Enterprise Procurement ☐ Security Questionnaire
☐ Investor Diligence ☐ Partnership

Step 2: Map

Map each trust area to the minimum evidence reviewers actually look for, so gaps are visible early.

Control theme	Typical evidence auditors test	Owner	Evidence Status
Data Use Clarity	What data you use, where, why, and training stance		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)
Access Control to Prod & Data	MFA enforced, privileged access path, who approves prod access		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)
Security Testing Signal	Vulnerability scan or pen test summary, remediation tracker status		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)
Data Flow & Vendor Visibility	Systems, key vendors, data touched (high-level)		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)
Change Discipline	How releases are approved/logged. rollback approach		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)
Incident Readiness	Monitoring awareness, named incident owner, first-response steps		☐ Have (4-5) ☐ Needs work (2-3) ☐ Missing (0-1)

Step 3: Score

Score from 0 - 5 for what you can show today, not what you plan to build, to establish a realistic baseline.

Category	Score (0-5)
Data Use Clarity	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Access Control to Prod & Data	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Security Testing Signal	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Data Flow & Vendor Visibility	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Change Discipline	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Incident Readiness	☐ 0 ☐ 1 ☐ 2 ☐ 3 ☐ 4 ☐ 5
Total (out of 30): _____	

Step 4: Interpret

Translate your score into a clear view of expected review friction and risk exposure. decide if you're audit-ready or need remediation.

- 22–30:** Likely SOC 2/ISO 27k/42k audit-ready. Time to validate & schedule your audit.
- 13–21:** You'll likely hit review friction. Fix the Lowest 2 areas first.
- 0–12:** Start with a structured readiness assessment.

Pro Tip: Focus on your lowest scoring areas first to build momentum and show measurable progress before your audit.

Step 5: Choose your Report

Once you know your score, the next step is deciding which report type fits your needs.

- SOC 2 Type I/II** – Best when enterprise customers, partners or procurement teams need independent assurance over controls related to security, availability, confidentiality, privacy or PI
- ISO 42001** – Best when you want to formalize AI governance in a structured, repeatable way – accountability, lifecycle etc.
- Pro Tip:** Start with the AI Trust Readiness Assessment, then decide whether you need SOC 2 or ISO 42001 readiness



Next Steps: Turn Your Score Into Action

Your readiness score is just the starting point. Here's how to put it to work:

- **High score (22–30):** Package your evidence into a “trust folder” (shareable under NDA) and standardize answers for questionnaire.
- **Mid score (13–21):** Pick the two lowest-scoring rows and bring them to “2” within 2 weeks (documented basics + named owner).
- **Low score (0–12):** Start with Data Use + Access Control + Incident Readiness. Those three reduce friction fastest across buyers/investors.

No matter your score, SAV Associates helps AI Companies shorten the path to SOC 2 compliance and ISO 42001 and avoid costly missteps. We help build trust with customers and investors. Take the next step today.

[Book a 30-minute consult with our SOC 2 team.](#)

About SAV Associates

SAV Associates is a full-service CPA firm and a recognized leader in SOC reporting, audits, and readiness assessments. With offices in Canada and the U.S., we combine the depth of Big 4 expertise with the agility of a boutique practice.

Our Assurance & Risk Advisory team helps SaaS companies, startups, and enterprise clients navigate the complexity of SOC 2, ISO 42001 and related frameworks with confidence. We don't just deliver reports - we guide clients through readiness, close critical gaps, and build stronger control environments that stand up to scrutiny.

By partnering with SAV, organizations accelerate enterprise sales cycles, strengthen trust with customers and investors, and reduce the risks and costs of failed or delayed audits.

Get in Touch



Sanjay Chadha
Partner

Canada

✉ sanjaychadha@savassociates.ca

☎ 647-831-8322

USA

✉ sanjayc@scus.cpa

☎ 650-384-9786

www.savassociates.ca